

G. S. BROWN DEC 29 1948

6345

Memorandum L-9

Page 1

Project Whirlwind Servomechanisms Laboratory Massachusetts Institute of Technology Cambridge, Massachusetts

SUBJECT: 6345 COST ANALYSIS

To:

N. McL. Sage

From:

Jay W. Forrester

Date:

December 27, 1948

#### Introduction

The attached charts present by general area and by specific activity a breakdown of the yearly expenditures through the fiscal year 1948-1949 of Project Whirlwind - DIC Project 6345 and its predecessor Project 6295.

#### Content

Chart 1 lists the expenditures for laboratory operation. These are costs typical of this kind of work, associated with the setting up and servicing of a laboratory and its personnel but not dependent on any unique technical features of Whirlwind.

Chart 2 lists the expenditures for education and training. Included are costs of reports for outside use and of time taken to discuss project work with visitors, costs incurred for supervision of thesis research (other thesis costs are considered to be compensated by the technical results achieved and are therefore charged to other departments), and technical training (initial and continuing) for personnel (the first three months expenses for each new staff member are charged to education).

Chart 3 lists the expenditures for preliminary and aircraft analyzer work. The work first done on an aircraft analyzer was accompanied by a study of analog computation, which proved to be unsuitable and led to the change to digital computation.

Chart 4 lists the expenditures directly for Whirlwind I. These cover all labor, overhead and material specifically used for the design, construction, installation and testing of Whirlwind I, including the Sylvania subcontract.

6345 L-9

Page 2

Charts 5 and 6 list the expenditures for supporting engineering and for special supporting research, respectively, for Whirlwind I. These efforts were necessary for solution of basic technical computer problems and for completion of Whirlwind I, but the results are of general benefit and can be applied in many other cases. The supporting research of Chart 6 is work of a basic nature, necessary to Whirlwind I, which under other circumstances might have been the subject of separate research contracts.

Chart 7 lists the expenditures for storage tube research and development. Although this whole effort is undertaken to meet the needs of Whirlwind I, many of its results are of more general benefit.

#### Procedure

Cost figures for specific items were obtained in the following way. Certain costs could be estimated fairly satisfactorily as total sums; examples are the costs of central power supplies, commercial test equipment, and special materials for Whirlwind I. Others were best determined by estimating the number of man-months involved and then judging, on the basis of experience, the overall man-month cost; examples are military security, thesis supervision, editing, etc. The total of all these costs for each year was deducted editing, etc. The total of all these costs for each year was deducted from the total costs for the year. The remainder was distributed over all the fields not already charged for in proportion to the number of staff months (divided into two types, material-using and non-material using) devoted to each field as determined by a consideration of the work of each staff member in that field.

The breakdown of expected costs for 1948-1949 was used to obtain representative total staff-month costs. With the cost of all supporting activities charged to the primary activities, the figures obtained for 1948-1949 were \$900 per month for a staff member using only incidental materials, and \$1,850 per month for a staff member regularly using materials and laboratory equipment. This approximate ratio of 1:2 for the two kinds of work was maintained for the other years, even though the actual items assigned and allocated and therefore the actual cost per staff-month varied considerably.

JNF : RAN : e jw

Charts:

B-33255 B-33259 B-33256 B-33260

B-33257 B-33261

B-33258 B-33262 Jay W. Forrester

cc: G. S. Brown Henry Loomis H. R. Boyd

Harris Fahnestock R. R. Everett

6345 Nemorandum L-9

Page 3

#### Note:

To give a partial answer to an often-asked question, the asterisks on the charts indicate expenditures which it is estimated the Institute of Advanced Study has made for equivalent work. In this estimate, one year's expenditures at Project Whirlwind have sometimes been allowed to represent several years' expenditures at IAS (as the \$5,000 for report editing and reproducing indicated in 1946-47). It is to be emphasized that the comparisons are for equivalent - not identical - activities; an example of this is the Whirlwind expenditure of \$2,200 for liaison with Eastman Kodak on film reader-recorders in 1947-1949, probably equivalent to IAS's expenditure for liaison with the Bureau of Standards on teletype equipment.

The total estimate of IAS's expenditures is about \$260,000, which may be substantially in error.

	SUMMARY	STAFF	COST	STAFF	COST	STAFF	COST	STAFF	COST	STAFF	COST	STAFF	cost	COST TO
			I											
	LABORATORY #1				\$22,500		\$30,000		126,100		\$51,400			230,00
	EDUCATION # #2		(2)				44,700		144,400		131,900			321,00
	PRELIMINARY & AIRCRAFT-ANALYZER #3		<b>\$</b> 75,∞0		173,100		110,700		54,4∞					419,200
-	WHIRLWII.DI #4						21,200		320,400		808,200			1,149,80
	SUPPORTING #5						8,500		64,900		107,200			180,60
	SPECIAL SUPPORTING #G						73,200		98,500		176,600			348,30
	STORAGE #7	1					68,000		92,300		311,300			471,60
								,						
			20											
	TOTAL		\$75,000	+	\$201,600	>	\$356,30	7	\$901,00	3	\$1,587,00	TOTAL FOR	R PROJECTS	\$3,121,00
	B-33255	(+ CHARGE	TO PROJE									TOTAL PROJECT	FOR	\$3,046,0

		STAFF MONTHS	COST	STAFF	COST	STAFF	COST	STAFF MONTHS	COST	STAFF	COST	STAFF MONTHS	COST	COST TO
	MATERIAL, STANDARDS						\$2,000*		\$11,000		\$7,000			\$20,000
	2. CENTRAL POWER SUPPLIES				\$1,500		3,000		5,000		2,000			11,500
	3. COMMERCIAL TEST EQ.				5,000		10,000*		20,000		7,000			42,000
	4 OTHER LAB EQ. &				12,000		8,000		24,500		3,000			47,500
	FACILITIES  5. PERSONNEL MGT (STAFF AND NON-STAFF)						3,000*		9,600		6,400			19,000
	6. MILITARY SECURITY (GUARDS, ETC.)				4,000		4,000		26,000		26,000			60,000
	7 MOVING TO BARTA: LABOR ON BUILDING;								15,000					15,000
	LOST TIME FROM WORK								15,000		1			15,000
2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	□ SEE CHART 3													
													,	
-	TOTAL				\$22,500		\$30,000		\$126,100		\$51,400			\$230,00
	B-33256													

ACTIVITY	-	- JUNE 45	JULY '45	- JUNE '4		- JUNE 47		- JUNE 48	the sugar have				CHART 2
AND TRAINING	STAFF MONTHS	COST	STAFF	COST	STAFF	COST	MONTHS	COST	STAFF	COST	STAFF	COST	COST TO
I. REPORT EDITING AND					4 SM + \$1,000	\$5,000*	12 SM + \$,5000	\$15,000	24 5M + \$5,000	\$24,000			\$44,000
2. THESIS SUPERVISION					4	3,200	8	6,400	12	9,600			19,200
3. VISITORS					2	2,000*	7	7,000	10	12,000			21,000
4. SEMINARS FOR STAFF													
INSTRUCTION AND						1,500	18	14,400	15	14,300			30,200
5 TRAINING NEW STAFF				987 F KF									
EQUIVALENT EACH)					NEW STAFF	33,000	3 B NEW STAFF	101,600	20 NEW STAFF	72,000			206,600
								100					
								9 - 79 - 251					
									- (4				
							117.44						
			-	-	-					-			
											7	-	
TOTAL						\$44,700		\$144,400		\$131,900			\$ 321,00
B-33257													

	PRELIMINARY AND AIRCRAFT ANALYZER WORK	STAFF MONTHS	COST	STAFF MONTHS	COST	STAFF	COST	STAFF MONTHS	COST	STAFF MONTHS	COST	STAFF MONTHS	COST	COST TO
	ANALOG COMPUTING	DIC 6295	\$50,000		\$35,700						in			\$85,700
	2. SERIAL DIGITAL COMPUTER DESIGN STUDIES			50 40	65,000 23,200									65,000 23,200
	3. ARITHMETIC ELEMENT													
	a. LAB. RESEARCH					36	\$ 51,000				100			51,000
	b. BLOCK DIAGRAMS					12	8,500*	7	\$3,800					12,300
	C. LAB. MODEL-5 DIGIT MULTIPLIER DESIGN					30	42,700							42,700
	4. STORAGE TUBE STUDY,			27	33,800									33,800
	5 AIRCRAFT ANALYZER		25,000	36	21,400	12	8,500	46.	50,600			-		105,50
-														
						*								
_	SEE ALSO CHART I)	ERATIONS	NOT USI	D IN DI	SITAL (PAR	ALLEL)	COMPUTER	\$340,00	<b>x</b> o					
_														
_		-												
	TOTAL		\$75,000		\$179,100		\$110,700		\$54,400	×				\$419,200
	B-33258		1											

ACTIVITY	JULY '44	- JUNE 45	JULY '45	- JUNE '4	JULY '46	- JUNE 47	JULY '47	- JUNE '48	JULY '48 -	- JUNE '49	JULY '49 -	- JUNE '50	CHART 4
	STAFF MONTHS	COST	STAFF	COST	STAFF	COST	STAFF MONTHS	C05T	STAFF	COST	STAFF MONTHS	COST	COST TO
)							-						
ARITHMETIC ELEM.							17	\$18,700	11	\$17,800			\$ 36,500
2. CENTRAL CONTROL DESIGN							24	26,400	13	21,100		11	47,500
3. LIAISON WITH							20	11,000	15	12,100			23,100
4. AIR CIRCULATION AND COOLING	l'						3	3,300	+ PURCHASE	23,200			26,500
5. POWER SUPPLIES (PURCHASE & INSTALL)							3		27 SM +835,000				82,200
6. SYLVANIA SUB CONTRACT									,				
a. DESIGN								95,000		79,400			174,400
b. DRAFTING								22,000		52,000			74,000
C. PROTOTYPES				1				12,000		13,000	TOTAL	BOTH	25,000
L. CONSTRUCTION								31,100		220,900	# F F C	,952	252,00
C. FINAL TEST					,			5,200		28,300			33,50
7. CHECKING METHODS												948	
a. THEORY							12	6,600	5	4,100			10,700
b. DESIGN							11	12,100		24,300			36,40
8. CONTROL ROOM DESIGN		-,					3	1,600				16	1,60
9. TEMPORARY CONTROL ROOM							3	3,300	6	9,700			13,00
10. TELETYPE IN-OUT							1	1,100	2	3,200			4,30
II. EASTMAN KODAK							1	600		1,600*			2,20
12. MATERIALS NOT IN ABOVE ITEMS								50,000		75,000		1	125,00
13. INSTALLATION							6	6,600	22	35,600			42,20
14. COMPUTER TEST									52	84,500			84,50
15 BLOCK DIAGRAMS					30	\$21,200	19	10,500	29	23,500			55,20
TOTAL		## - ### - 500 pt - \$100 \$100 pt - 1				\$21,200		\$320,400		\$808,200			\$1,149,80
B-33259													

	STAFF	COST	STAFF	соэт	STAFF	COST	STAFF	- JUNE 48	STAFF	COST	STAFF		COST T
I LABORATORY VOLTAGE							3	\$3,300	3	\$4,900			\$8,200
2. A-C COUPLED CIRCUITS			-		6	\$8,500	3	3,300					11,800
3. LONG CONTROL CHAINS							5	5,500	3	4,900			10,40
4. CIRCUIT RESPONSE TO NON-REPETITIVE													
PULSE GROUPS							6	6,600	4	6,500			13,10
5. LIFE AND RELIABILITY, 5-DIGIT MULTIPLIER							12	13,200*	6	9,700			22,90
6. TEST EQUIPMENT,		North L											
FOR COMPUTER RESEARCH							17	18,700	32	52,000			70,70
7. BASIC CIRCUITS							13	14,300*	18	29,200			43,50
								1 4 40					
								1	200			B-15	
										- 80			
						1		12.73					
								1 171 19					
										1			
					1			1					
								E-50					
						TO A TO	T. E.M.						
												- 15 - 10	
TOTAL						\$8,500		\$64,900		\$107,200			\$180,60
B-33260													

	STAFF	- JUNE 45	STAFF	COST	STAFF	COST	STAFF	- JUNE 48	STAFF	COST	STAFF	COST	COST TO
RESEARCH	MONTHS		MONTHS		MONTHS		MONTHS		MONTHS	,	MONTHS		JUNE '49
1. PULSE TRANSFORMERS					12	\$17,000	10	\$11,000	2	\$ 3,200			\$31,200
2. PULSE CIRCUITS							7	7,700	9	14,600		550	22,300
3. FLIP-FLOPS					1.1	15,600	2.2	24,200	21	34,000			73,800
4. MATHEMATICS AND					23	16,400	29	16,000	69	56,000			88,400
5. CRYSTAL STUDIES S. AND TESTING METHODS					5	7,100	3	3,300	ı	1,600			12,000
6. MAGNETIC RECORDING							21	13,200*	12	19,400			32,600
7. SAMPLING SERVO							4	2,200	9	7,300			9,500
B DATA CONVERSION,		•					6	6.600	11	17,800			24,400
9 (25 mc BAND) & PROBE							10	11,000	6	9,700			20,700
IO IN-OUT (MISC)					12	17,100*	3	3,300*	8	13,000			33,400
											-		
TOTAL		<b>†</b>	-	200 900 0		\$ 73,200		\$98,500		\$176,600		*****	\$348,300
B-33261		1	+			¥,			<b>†</b>	<b>—</b>			

ACTIVITY	JULY 44	- JUNE 45	JULY '45	- JUNE '46	JULY '46	- JUNE 47	JULY '47	- JUNE '48	JULY '48	- JUNE '49	JULY '49 -	JUNE '50	CHART 7
STORAGE TUBES	STAFF MONTHS	соѕт	STAFF	COST	STAFF	COST	STAFF MONTHS	C05T	STAFF MONTHS	COST	STAFF MONTHS	COST	COST TO
A. TUBES													
I TUBE CONSTRUCTION (193 TUBES, ALL TYPES TO													
DEC. '48					6	\$8,500	23	\$25,200	3 <b>9</b>	\$63,300			\$97,000
2. (LIFE STORAGE BEHAVIOR)					5	7,100	7	7,700	24	38,900			53,700
3. TUBE TESTING					24	34,000	17	18,700*	33	53,600			106,300
4. TUBE DESIGN (MECHANICAL)					4	5,700	9	9,900	16	25,900			41,500
5. LAB & PROCESSING							16	17,600	20	32,400			50,000
G. DEV. CONST. TECHNIQUES					3	4,200	4	4,400	6	9,700			18,300
7. HOLDING GUNS							2	2,200	12	19,400		*	21,600
(0.													
			t										
					8)								
B. CIRCUITS													
1. DEFLECTION		•			6	8,500	6	6,600	6	9,700			24,800
2. OUTPUT									18	29,200		. 1	29,200
3. RELIABILITY TESTS	5								18	29,200			29,200
					T								
								//		1			
TOTAL			The state of the s			\$68,000		\$92,300		\$ 311,300			\$471,600
B-33262	T									<b>†</b>			